

CYBERLEO

MAY 10-12, 2023 | LOS ANGELES, CA

CYBERSATGOV

NOV. 6-8, 2023 | RESTON, VA

EXHIBIT & SPONSORSHIP INFORMATION

The **CyberSat** events bring together industry leaders, cyber and satellite organizations, and high-level government officials for critical discussions on current threat vectors in the satellite/space industry, with the intent to develop solutions to prioritize and mitigate risks.

The second iteration of **CyberLEO** delves into cybersecurity threats to Low Earth Orbit satellites and emerging space technologies.

The conversation continues in November with our flagship event **CyberSatGov**, focusing on government, military, satellite and space communities.

cybersatsummit.com

CYBERSAT

EVENT OVERVIEW

2023: 7TH ANNUAL EVENT CYBERSATGOV

CyberSatGov is the only satellite security event in the world that successfully fuses satellite, space, cyber, and government to educate on threat vectors and deliver solutions to thwart next generation attacks. The event welcomes industry experts, satellite service providers, C-Suite executives, innovators and engineers, cybersecurity experts, Federal Intelligence Agencies, and the DoD for three interactive days of discussions, workshops, and disruptive technologies.

CYBERLEO

WHO WILL YOU MEET?

Planet, USAF, Lockheed Martin, Boeing, Johns Hopkins APL, Telesat,

Capella Space, Terran Orbital, Honeywell, OneWeb, AWS, and more!

CYBERSATGOV

MEET REPRESENTATIVES FROM:

NRO, NASA, U.S. Space Force, USAF, FAA, Raytheon, Airbus, DHS, General Dynamics, Lockheed Martin, Northrop Grumman, Space Systems Command, The Aerospace Corporation, and more!

2023: 2ND ANNUAL EVENT CYBERLEO

With an estimated 100,000 satellites in orbit by 2030 made up largely by small satellite constellations, cybersecurity experts fear attacks are imminent. More than 200 industry leaders, cybersecurity experts, and government officials will unite in Los Angeles, CA, to discuss how to protect constellations and emerging technologies from current threat vectors. Sponsorship of this event is a prime chance for your organization to showcase its cybersecurity leadership.

FOR SPONSORSHIP OPPORTUNITIES PLEASE CONTACT:

Joe Milroy, Publisher, Satellite Group | jmilroy@accessintel.com | 215-439-1708

CYBERLEO

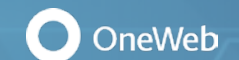
WHO ATTENDS:

200+ cybersecurity experts from the satellite, space, government, and cybersecurity industries attend CyberLEO to acquire knowledge on emerging threat vectors while seeking partners that can help keep their organizations secure.

TITLES TO EXPECT:

- » Chief Engineer
- » CISO
- » CTO
- » Technical Manager
- » Cyber Director
- » Principal Scientist
- » Cyber/Security Architect
- » Systems Engineer
- » AI Developer
- » And more!

COMPANIES TO EXPECT:



TOPICS TO BE DISCUSSED:



NEWSPACE/SMALLSAT CHALLENGES:

- » Space sustainability, multi-path multi-orbit satellites, cybersecurity, supply chains, new market entrants



SECURING THE CLOUD:

- » Zero Trust security, data loss prevention, multi-factor authentication, end-to-end encryption, hybrid cloud security



INTERNET OF THINGS

- » Remote sensing and monitoring, secure data transmission, cloud based analytics, satellite links

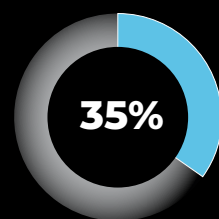
» And more!

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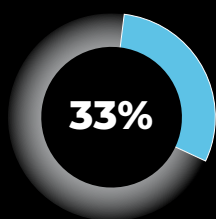
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WHO WILL YOU MEET AT CYBERLEO & CYBERSATGOV?

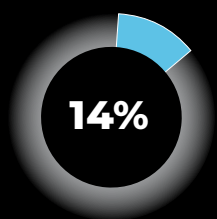
ATTENDEE DEMOGRAPHICS FROM 2022 CYBERSAT EVENTS



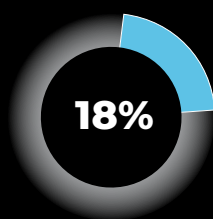
GOVERNMENT/
MILITARY



SATELLITE
INDUSTRY

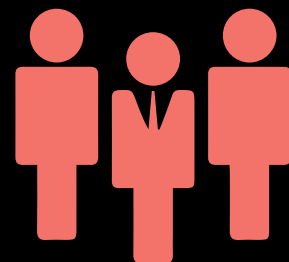


CYBERSECURITY
SOLUTIONS PROVIDERS



ENTERPRISE
MARKETS

80% OF ATTENDEES
INTERFACE WITH THE
GOVERNMENT/MILITARY



DECISION MAKERS: 42% of attendees titles were President, VP, CEO, COO, CIO, CISO, CTO, Director, Colonel or Lieutenant Colonel

A SNAP SHOT OF GOVERNMENT AND MILITARY REPRESENTATION:



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CYBERSAT

A SAMPLING OF PREVIOUS ATTENDEES:

- » Cyberspace Warfare Officer, 9th Communication Battalion
- » Space Cyber Resiliency Lead, AFRL/RV
- » Head of Information Security & CISO, Airbus U.S. Space & Defense
- » Space Technical Program Manager, AWS
- » Dir., Next Generation Avionics - Space & Launch Systems, Boeing
- » VP, Information & Technology, Capella Space
- » Solution Architect, Capgemini
- » Information Warfare Programs Manager, COLSA Corp.
- » President, COMTECH Telecommunications Corp.
- » Chief, Office of Space & Counterspace, DIA
- » VP, Engineering & Service Delivery, Eutelsat
- » Liaison Officer, Defense Technology, Federal Republic of Germany
- » CEO, Galvanick
- » Vice President, General Atomics
- » CISO, Goldilock
- » VP, Cyber Security & Information Assurance, Inmarsat
- » COO, Inmarsat
- » SVP, Operations & CIO, Intelsat
- » Dir., Ground Development, Iridium
- » VP & CIO, Iridium
- » Senior Engineer, Johns Hopkins University APL
- » Threat Analyst, Joint Center for Electromagnetic Readiness (JCER)
- » Electronic Warfare Analyst, Joint Communication Support Element (JCSE)
- » VP, Information Security & CISO, Kepler
- » Dir., DoD Space Solutions Development, Kratos
- » Dir., Government Relations, LeoLabs
- » Dir., Engineering & Advanced Technologies, Leonardo DRS
- » Principle Cyber Architect, Lockheed Martin
- » CTO, Cloud Services, Mangata Networks
- » VP, Advanced Cyber Solutions, ManTech
- » Chief Information Security Officer, Maxar
- » Principal Cybersecurity, Microsoft
- » Chief, CI Cyber Lab, Missile Defense Agency
- » CSO, Mynaric
- » Senior Advisor, Cybersecurity, NASA
- » Principal Deputy Dir., Cyber Security Office, NRO
- » Technical Dir., Cyber Security Office, NRO
- » Senior Analyst - Counterspace Cyber, National Space Intelligence Center (NSIC)
- » Dir., Office of the Chief Technologist, Northrop Grumman
- » Corporate Dir., of Cyber, Northrop Grumman
- » CISO, OneWeb
- » CTO, OODA.com
- » SVP, Chief Strategist for Space, Parsons
- » VP, Corporate Engineering and Security, Planet Labs
- » Principal Strategic Research Manager, Raytheon
- » Manager, Embedded Cybersecurity & Mission Integration, SEAKR Engineering
- » Advanced Capabilities (Cyber) Analyst, Sigmatech
- » Technical Director, Space Development Agency
- » Branch Chief, Space Systems Command
- » Deputy Director, CIO, Space Systems Command
- » VP, National Security, SpaceLink
- » VP, Data & Software Infrastructure, Spire Global
- » Director of Strategic Systems, Terran Orbital
- » Head of Discipline Cybersecurity, Digital Platform & Infrastructure, Thales Alenia Space
- » Dir., Cyber Ops & Resilience Dept., The Aerospace Corporation
- » Senior Advisor, National Security Space Policy, U.S. Dept. of State
- » Space Resilience Manager - Cyber, UK Space Agency
- » President & CEO, Ultisat, Inc.
- » Airborne Communications Analyst, U.S. Air Force
- » Deputy Dir., Emerging Tech Policy, U.S. Dept. of Homeland Security
- » Dir., Office for Interoperability & Compatibility, U.S. Dept. of Homeland Security Office of Science & Technology
- » Senior Cyber Officer, U.S. Space Force
- » Integration & Experimentation Lead, U.S. Space Force/Space Systems Command
- » Executive Director Strategic Development, USU/SDL
- » VP/CTO, Government Systems, Viasat Inc.



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CYBERSAT

OPPORTUNITIES TO ENGAGE WITH OUR COMMUNITY

Sponsorships Available for Both Events

**10% DISCOUNT FOR SPONSORING BOTH EVENTS*

PLATINUM SPONSORSHIP - \$18,995 (EXCLUSIVE) **SOLD FOR LEO AND GOV**

- Listing on website and promotions leading up to the conference which includes:
 - » Promotional advertisements within Via Satellite
 - » On-site signage
- Full page ad in the Program Guide
- Two email deployments to registrants (one pre-conference and one post-conference)
- Private meeting room
- One seat on the CyberSat Advisory Board
- One speaking slot on a panel
- Exclusive sponsorship of the opening day reception
- Sponsored video to play prior to the opening session (video to be less than 5 minutes and provided by sponsor)
- Tabletop exhibit (includes 6' table and two chairs)
- Three complimentary conference passes

GOLD SPONSORSHIP - \$14,995 (6 AVAILABLE PER EVENT)

- Listing on website and promotions leading up to the conference which includes:
 - » Promotional advertisements within Via Satellite
 - » On-site signage
- Full page ad in the Program Guide
- One email deployment to registrants (your choice, pre or post-conference)
- One seat on the CyberSat Advisory Board
- One speaking slot on a panel
- Your choice of:
 - » Keynote Lunch Sponsorship (2 available)
 - » Breakfast Sponsorship (2 available)
 - » Networking Break Sponsorship (2 available)
- Tabletop exhibit (includes 6' table and two chairs)
- Two complimentary conference passes

SILVER SPONSORSHIP - \$9,995 (6 AVAILABLE PER EVENT)

- Listing on website and promotions leading up to the conference which includes:
 - » Promotional advertisements within Via Satellite
 - » On-site signage
- Half page ad in the Program Guide
- One email deployment to registrants (your choice, pre or post-conference)
- Your choice of:
 - » Conference Lanyards
 - » Padfolio/Tech Organizer
 - » Cell Phone Desk Stand
 - » Conference Bags
 - » Wi-Fi
 - » Wireless Chargers
- Tabletop exhibit (includes 6' table and two chairs)
- One complimentary conference pass

REGISTRATION SPONSORSHIP - \$8,995 (EXCLUSIVE PER EVENT)

- Listing on website and promotions leading up to the conference which includes:
 - » Promotional advertisements within Via Satellite
 - » On-site signage
- Website banner in registration portal
- E-letter banner in registration confirmation email
- Badge stock insert
- Tabletop exhibit (includes 6' table and two chairs)
- One complimentary conference pass

LIVE POLLING SPONSORSHIP - \$5,995 (EXCLUSIVE PER EVENT)

- Includes listing on website and promotions leading up to conference
 - » Promotional advertisements within Via Satellite
 - » On-site signage
- One complimentary conference pass
- Logo on app
- Logo on screen on stage when polling is taking place

TABLETOP SPONSORSHIP - \$5,250

- Listing on website and promotions leading up to the conference which includes:
 - » Promotional Advertisements within Via Satellite
 - » On-site signage
- Tabletop exhibit (includes 6' table, two chairs)
- One complimentary conference pass

CLASSIFIED PROGRAM SPONSORSHIP

HOST SPONSORSHIP **SOLD FOR LEO AND GOV**

GOLD SPONSORSHIP - \$6,995 (4 AVAILABLE PER EVENT)

- Branding at one food function and material distribution during that food function. Select from one of the below:
 - » Reception Sponsorship
 - » Lunch Sponsorship
 - » Breakfast Sponsorship
 - » Networking Break Sponsorship (includes morning and afternoon)
- Includes listing on website and promotions leading up to conference
 - » Promotional advertisements within Via Satellite
 - » On-site signage
- One complimentary conference pass to the Classified Day with one discounted pass to the unclassified portion

SILVER SPONSORSHIP - \$3,995

- Includes listing on website and promotions leading up to conference
 - » Promotional advertisements within Via Satellite
 - » On-site signage
 - » One complimentary conference pass to the Classified Day with one discounted pass to the unclassified portion

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SPONSORSHIP CONTRACT



1. CONTACT INFORMATION (WILL RECEIVE ALL CORRESPONDENCE ABOUT THE SHOW)

Name _____

Title/Rank _____

Company/Organization _____

Address _____

City _____ State/Province _____ Zip/Postal Code _____

Country _____

Phone _____ Ext _____ Fax _____

Email _____

Website _____

2. SPONSORSHIP

- ☐ Platinum Sponsorship
- ☐ Gold Sponsorship
- Your choice of:

☐ Breakfast Sponsorship

☐ Networking Break Sponsorship

☐ Keynote Lunch Sponsorship, Day 1

☐ Keynote Lunch Sponsorship, Day 2
- ☐ Silver Sponsorship
- Your choice of:

» Conference Lanyards

» Padfoilo/Tech Organizer

» Cell Phone Desk Stand

» Conference Bags

» Wi-Fi

» Wireless Chargers
- ☐ Registration Sponsorship
- ☐ Live Polling Sponsorship
- ☐ Tabletop Sponsorship
- ☐ Classified Day Host Sponsorship
- ☐ Classified Day Gold Sponsorship
- ☐ Classified Day Silver Sponsorship
- ☐ Other: _____

SOLD

\$14,995

\$9,995

\$8,995

\$5,995

\$5,250

SOLD

\$6,995

\$3,995

\$_____

3. PAYMENT TERMS

In consideration of company's participation as a sponsor, the participating sponsor shall pay to Access Intelligence, LLC the total sponsorship fee, which shall be payable (a) 50% due 30 days following contract signing and (b) the balance due 120 days prior to contracted event start date. All fees are deemed fully earned by Access Intelligence, LLC and nonrefundable when due unless Access Intelligence, LLC denies this application, in which case fees already paid will be refunded.

4. SPONSOR SIGNATURE

Sponsor expressly represents and warrants to Access Intelligence, LLC that it has the authority to enter into this Agreement and that the person signing this Agreement is authorized by the company to execute this Agreement and bind the company to the terms set forth herein and on the reverse side of this Agreement.

Sponsor has executed this Agreement as of:

Date: _____

Sponsor Company: _____

Print Name: _____

Signature: _____

5. ACCEPTANCE

For Access Intelligence, LLC USE ONLY:

Accepted By: _____

Date: _____

Booth #: _____

Cost: \$ _____

Product Supplied By: _____

Access Intelligence, LLC reserves the right to accept or reject this Agreement in its discretion. If this Agreement is accepted, Access Intelligence, LLC will invoice the exhibitor for fees due hereunder. The sending of such invoice will constitute evidence of acceptance, so that this will become a contract binding both exhibitor and Access Intelligence, LLC.

ACCESS INTELLIGENCE, LLC EXHIBIT RULES AND REGULATIONS

1. CANCELLATION BY SPONSOR:

(a) After acceptance by Access Intelligence, LLC, Sponsor may cancel or reduce the scope of this Agreement only with the specific written consent of Access Intelligence, LLC. Any requests for cancellations or other modifications of this Agreement, including reductions in Sponsor's sponsorships, must be submitted to Access Intelligence, LLC in writing and will be granted or denied in the sole discretion of Access Intelligence, LLC.

(b) If Access Intelligence, LLC accepts any cancellation or modification of this Agreement, the Sponsor shall be subject to the following cancellation fees, which shall be deemed to be liquidated damages and not a penalty:

- 50% of the specified fee if the cancellation notice is received and accepted by Access Intelligence, LLC six-month's prior to the event start date as noted on the contract.
- 100% of the specified fee if the cancellation notice is received and accepted by Access Intelligence, LLC on or after six months prior to event start date as noted on the contract.
- For modifications that constitute less than a complete cancellation, the amount of liquidated damages will be determined by Access Intelligence, LLC, based on a reasonable pro-ration of the foregoing.

(c) Subsequent replacement of the sponsorship cancelled by the Sponsor does not relieve Sponsor of the obligation to pay the cancellation fee.

(d) If the cancellation fee due to Access Intelligence, LLC exceeds the amount previously paid by the Sponsor for the sponsorship, the Sponsor must pay the balance to Access Intelligence, LLC within 30 days of Access Intelligence, LLC's acceptance of the written cancellation/modification request. If the cancellation fee due to Access Intelligence, LLC is less than the amount previously paid by the Sponsor, Access Intelligence, LLC will refund the excess to the Sponsor 30 days following the event.

2. APPROVALS AND DELIVERY:

All materials and primary contact names that are supplied by the Sponsor are subject to approval by Access Intelligence, LLC. To provide for such approval, all such materials must be submitted by the Sponsor to Access Intelligence, LLC no less than 45 days prior to the first day of the event.

If Sponsor is supplying logos and other materials for Access Intelligence, LLC's production, such goods must be received by Access Intelligence, LLC or it's designated contractor at the predetermined and agreed date, which is to be no less than 30 days prior to the first day of the event programs. Delays caused by the failure of the Sponsor to provide required materials may cause the omission of the logos or the materials specified in the appropriate sponsorship.

If Sponsor is supplying the finished product, such goods must be received by Access Intelligence, LLC or its specified contractor no less than 14 days prior to the first day of the event's programs.

3. INDEMNITY:

Sponsor agrees to indemnify, defend and save harmless Access Intelligence, LLC, and its officers, employees and agents, from and against any and all liability for the content of Sponsor's advertisements and/or sponsorships purchased hereunder (including text, illustrations, representations, sketches, maps trademarks, labels or other copyrighted mater) and for the unauthorized use of any trademarks or copyrighted materials or any person's name or photograph arising from the reproduction and display of the advertisements purchased hereunder.

4. RULES AND REGULATIONS:

Sponsor agrees to abide by all rules and regulations governing the event, which are promulgated by Access Intelligence, LLC and its management. If Sponsor fails to comply with such rules, or with the terms of this Contract, Access Intelligence, LLC may, in its discretion, deny Sponsor the right to proceed with its sponsorship and require Sponsor to forfeit all fess theretofore paid under this Agreement.

5. SAMPLES:

Sponsor agrees to hold Access Intelligence, LLC harmless should the final product differ from the sample shown and Sponsor will not be entitled to any financial or other compensation.

6. CONFLICTING MEETING AND SOCIAL EVENTS:

In the interest of the entire event, Sponsor agrees not to extend invitations, call meetings, or otherwise encourage absence of Show attendees, exhibitors, or invited guests from the educational sessions or Exhibit Hall during the official hours of the sessions or the event.

7. CANCELLATION OR POSTPONEMENT OF SHOW:

In the event that any unforeseen occurrence shall force the movement of dates, location (in person or online) or render the fulfillment of this Agreement impossible or inadvisable by Access Intelligence, LLC, this Agreement shall be transferred to new date or location, amended or terminated as determined by Access Intelligence, LLC to be appropriate. Sponsor hereby waives any claim against Access Intelligence, LLC for damages or compensation in the event of such amendment or termination. As it determines to be appropriate, Access Intelligence, LLC may return a portion of the amount paid for sponsorship after deduction of any amounts necessary to cover expenses incurred in connection with the event programs. Such expenses shall include, but not be limited to, all expenses incurred by Access Intelligence, LLC as a result of contracts with third parties for services or products incidental to the event programs, including out of pocket expenses incidental to the event programs, and all overhead expenses attributable to the production of the event programs. Access Intelligence, LLC. shall not be financially liable in the event the event programs is interrupted, canceled, moved, dates changed or executed in a virtual environment online.

8. SPONSOR DEFAULT:

If Sponsor is in default of any obligation to Access Intelligence, LLC (including specifically failure to pay Access Intelligence, LLC per payment terms outlined in Section 1), Access Intelligence, LLC is not obligated to fulfill terms of Sponsorship and may terminate Sponsor's right under this contract to participate in the event programs. If Access Intelligence, LLC elects to exercise such right of termination, it shall first give Sponsor written notice stating its intent to terminate and the action that Sponsor must take to avoid termination. If Sponsor fails to cure the default within 10 days of the date of notice from Access Intelligence, LLC, Sponsor shall have no further right to participate in the event programs. Access Intelligence, LLC's liability to return any amounts paid by Exhibitor under this contract will be limited as set forth in paragraph 6 above. Furthermore, Access Intelligence, LLC may retain any amount that would otherwise be returned to Exhibitor and apply such retained amount to satisfy the liability to Access Intelligence, LLC for which Exhibitor is in default.

9. MISCELLANEOUS:

(a) Waiver by either party of any term or condition or breach shall not constitute a waiver of any other term or condition or breach of this Agreement. The rights of any party shall not be deemed waived except as specifically stated in writing and signed by an authorized representative of such party. (b) If any provision of this Agreement is held invalid or unenforceable, neither the remaining provisions of this Agreement nor other applications of the provisions involved shall be affected thereby. (c) This Agreement shall be interpreted under the laws of the State of Delaware. The parties agree that any dispute arising under this Agreement will be submitted to the federal or state courts of the State of Delaware. (d) This Agreement constitutes the entire agreement of the parties with respect to the subject matter hereof and specifically supersedes all prior agreements or commitments, whether in writing or oral. No amendment or modification to this Agreement shall be valid and binding on the parties unless set forth in writing and signed by both parties.

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